

## Challenges:

As Hannafin Contractors are a leading construction and groundworks contractor operating nationally across the UK, they recognise that construction by its very nature poses challenges for sustainable operations with high energy use and greenhouse gas emissions. Through the use of the school's extensive resources Hannafin have taken steps to ensure that the business operates as sustainably as possible.



## Impact:

- **Sustainable procurement strategy:** Knowledge from the school's resources has helped shape Hannafin's sustainable procurement policy, which is enabling them to deliver sustainable value for money to customers and key stakeholders. This procurement strategy has helped Hannafin assist clients to obtain BREEAM status for their projects.
- **Upskilling internal staff:** Employees have been upskilled using the school's online resources to increase sustainability and reduce waste through operations.

## Value gained:

Sustainability forms a key part of growing their business and Hannafin have gained value through the School both internally and externally:

- **Improved reputation:** Through association with the School, Hannafin has improved their reputation with clients, many of whom are School Partners. They also utilise their sustainability development through the School in pitches and tenders.
- **Increased understanding:** Hannafin now have a better understanding of their client's sustainability requirements from the use of the School's resources.
- **Marketing opportunities:** Being part of the School gives Hannafin the opportunity to share their successes in marketing materials and on social media, enhancing their brand reputation.

## Future proofing:

- **Commitment to progress:** Hannafin is committed to continue to utilise the School's resources ensure that all employees have access to the School and are using the sustainability assessment tools and completing the subsequent action plans.

## Fact box



### Company

Hannafin Contractors

### No of employees

> 200

### HQ

Kidderminster

### Turnover

£30m

### Website

[www.hannafin.co.uk](http://www.hannafin.co.uk)

### Main contact

Ciaran Considine

### Services

Construction and Groundworks

### About

Hannafin are a major civils and groundworks specialist that boasts a large portfolio of successful projects, ranging from, but not limited to, reinforced concrete sub structures, excavation, drainage systems and hard landscaping and main contracting