

Offsite Management School Partners Meeting

Monday 27th November 2017, Laing o'Rourke, Explore, Steeley



Attendees: Ian Heptonstall (Action Sustainability), Alan Clucas (Laing O'Rourke), Andy Higson (Saint Gobain), Ken Davie (Carillion), Geoff Fawkes (McAvoy), Tim Hall (Buildoffsite), Robert Robinson & Graham Bardell (Georg Fischer)

Apologies: Ursula Cooper (Action Sustainability), Steve Cook (Willmott Dixon), Steve Fozzard (Costain), John Browne (United Utilities), Gary Peters (Skanska), Paul Cleminson (BAM)

Action list

1. Introductions – all

2. Operational Update - Engagement with Designers

IH reported much progress in this area over the year, ahead of expectations. Key successes are;

- a) **DfMA group for architects** – active group of 14 plus leading practices including the current Chair's of RIBA's Client Group and Professional Practice Group. Practices represented include; SheppardRobson.com, tbanda.com, hawkinsbrown.com, hoarelea.com, aecom.com, hlmarchitects.com, levittbernstein.co.uk, hta.co.uk, westonwilliamson.com, white.se, mottmac.com, calfordseaden.com, simpsonhaugh.com, david-miller.co.uk
- b) **RIBA CPD curriculum update** – as a result of the School's DfMA group for architects offsite skills will be embedded into RIBA's CPD curriculum for Architects from April next year, the first time this has been the case.
- c) **Developing a skills diagnostic for Architects** – this will go live the second week in January and will better reflect what Architects need to know. The final version of this is circulated with these notes.
 - Action: UC and IH to ensure diagnostic uploaded and tested
- d) **DfMA Competition** – This is one for further discussion, but is seen as a way to promote DfMA to the profession and get them using the School and learning as a result. Potential to look at TfL housing over rail lines and have prizes for differing options. Mood of the meeting was that Architectural Schools were not the target market, so we should focus on competition for Architectural practices
 - Action: TH to contact TfL
 - Action: IH to consider business plan implications
 - Action: KD to chase Architectural Schools

3. Progress against Business Plan this year

- a) IH reported progress that was set out in the pre-read. All targets except the assessment targets were ahead of target. Key areas for further attention were;
 - Which suppliers to engage with
 - Increasing the numbers of Offsite Assessments undertaken – we are well behind on the business plan target for this, but this is a factor of not having a clear idea from contractor Partners on who we should be targeting to push assessments
- b) AL agreed to arrange meeting with LOR's supply chain team and to host a supplier day in 2018
 - Action: AC to contact IH with date to discuss LOR supplier day at Steeley and how best to engage their supply chain.

4. Business plan priorities for 2018/19

- a) The group considered which strategic objectives do we keep?
 - a. Keep doing what we are doing
 - b. Engage Designers
 - c. Focus on specific companies
 - d. Build membership of partners
 - e. Collaborative relationships

- b) The group considered the following:
 - a. Should we focus on a specific groups – designers, offsite manufacturers, clients?
 - b. Consider a market approach e.g. Healthcare, Education, Retail etc

- c) Actions that the group asked to be prioritised were:
 - a. Inspiring and Educating the supply chain – The School is an educator and enabler of Supply Chain Development. But more detailed interventions to be left to others
 - b. Building the network of main contractor partners involved in Offsite section of the School
 - i. Provide support to educate internal colleagues
 - ii. Targeting engagement on specific suppliers to the active Partner organisations
 - c. Re-think and understand what success looks like
 - d. Closer collaboration with Build Offsite
 - i. Roadmap of who does what in support organisations – CITB, Build Offsite, GoOffsite, the School, Offsite Hub, Digital Built Britain, Innovation Centres etc.
 - ii. BuildOffsite and the School to collaborate more and work to make their respective offers very clear, complimentary and not competitive. Understand what that then means for respective members accessing services of each
 - e. Influencing others in the value chain
 - i. Continue to support the work of the Architects Professional Practice Group
 - ii. Reach out to costs consultants and building services engineers – but is was recognised that we would only have resource to do one of these groups
 - f. Action: IH to draft business plan for presentation to the Board

5. **AOB** None was raised

6. Next meeting(s)

It was agreed that meetings should take place quarterly next year and where possible tie into other activities that may interest the group.

- a) **7th March** (11am to 1pm) London @ or near to Ecobuild where there is a significant Offsite conference and exhibition.
- b) **12th June** (11am to 1pm) @ Laing O'Rourke, Steeley
- c) **13th September** (11am to 1pm) @ Georg Fischer, Coventry
- d) **20th November** (11am to 1pm) London @ Offsite Exhibition